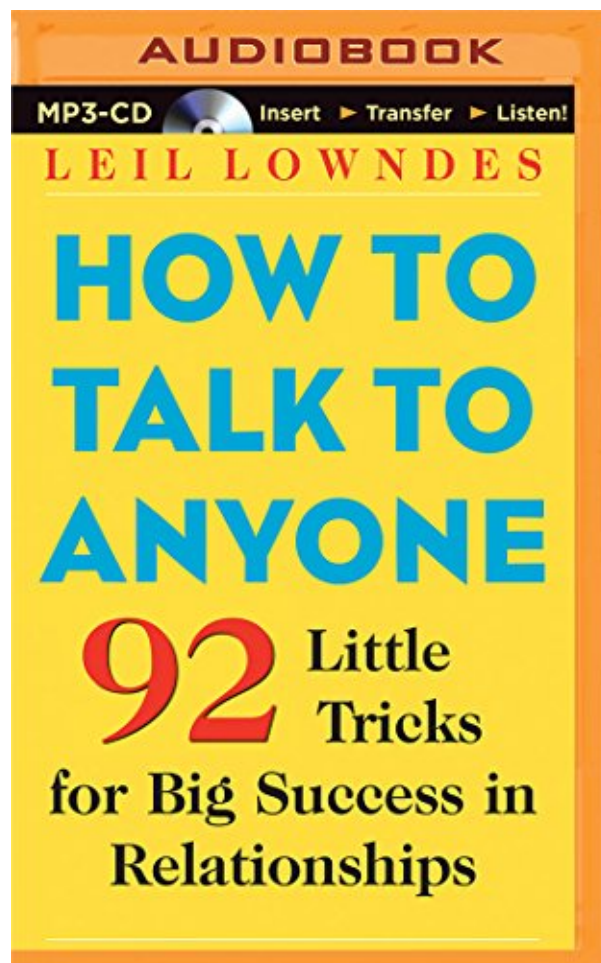


HOW TO TALK TO ANYONE: 92 LITTLE TRICKS FOR BIG SUCCESS IN RELATIONSHIPS BY LEIL LOWNDES



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Review

Praise for Leil Lowndes: 'Leil is the best. Absolutely the best!' Sally Jessy Raphael Praise for *How To Talk To Anyone*: 'Does what is says on the tin, with heaps of helpful tips for developing ease in social situations.' Time Out 'Your ability to communicate with power and impact can change your life - and Leil shows you HOW! Truly extraordinary.' Brian Tracy

From the Back Cover

"You'll not only break the ice, you'll melt it away with your new skills."

--Larry King

"The ultimate guide to the thinking person . . . an invaluable tool for conversations."

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Become a master communicator and succeed in life, love, and business

Have you ever admired those successful people who seem to have it all? You see them chatting confidently at parties and being listened to in business meetings. They're the ones with the best jobs, nicest parties, and most interesting friends.

But wait a minute. They're not necessarily smarter than you or even better looking. What it comes down to is their more skillful way of communicating with other people. Now *How to Talk to Anyone* reveals the secrets of successful communication. With Leil Lowndes's ninety-two easy and effective techniques, you will discover how to become a master communicator in life, love, and business.

Combining the latest research with Leil's trademark wit and warm-hearted observations of human foibles, *How to Talk to Anyone* shows you how to:

- Make an unforgettable entrance and meet the people you want to meet
- Sound like an insider in any crowd, no matter how little you have in common

- Use body language to captivate audiences of all sizes
- Work a party the way a politician works a room
- Always come across confident, credible, and charismatic wherever you are

How to Talk to Anyone, which is an update of her popular book, Talking the Winner's Way (see the 5-star reviews of the latter) is based on solid research about techniques that work!

About the Author

Leil Lowndes is among today's most sought-after communication consultants and the author of the international bestsellers How to Make Anyone Fall in Love with You and How to Be a People Magnet.

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What is that magic quality that makes some people instantly loved and respected? Everyone wants to be their friend (or, if single, their lover!) In business, they rise swiftly to the top of the corporate ladder. What is their “Midas touch?”

What it boils down to is a more skillful way of dealing with people.

The author has spent her career teaching people how to communicate for success. In her book *How to Talk to Anyone*, Lowndes offers 92 easy and effective sure-fire success techniques?she takes the listener from first meeting all the way up to sophisticated techniques used by the big winners in life. In this information-packed audiobook you’ll find:

- 9 ways to make a dynamite first impression
- 14 ways to master small talk, “big talk,” and body language
- 14 ways to walk and talk like a VIP or celebrity
- 6 ways to sound like an insider in any crowd
- 7 ways to establish deep subliminal rapport with anyone
- 9 ways to feed someone’s ego (and know when NOT to!)
- 11 ways to make your phone a powerful communications tool
- 15 ways to work a party like a politician works a room
- 7 ways to talk with tigers and not get eaten alive

In her trademark entertaining and straight-shooting style, Leil gives the techniques catchy names so you’ll remember them when you really need them, including: “Rubberneck the Room,” “Be a Copyclass,” “Come Hither Hands,” “Bare Their Hot Button,” “The Great Scorecard in the Sky,” and “Play the Tombstone Game,” for big success in your social life, romance, and business.

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Most helpful customer reviews

495 of 519 people found the following review helpful.
 Great book for shy professionals

By B Sutton

Other reviewers called this book a how-to on being insincere and manipulative. I think they completely missed the point. This book is pure and simple a guide for professionals who are shy or need improvement in their social skills.

When you're in the business/professional world, social skills sign your checks, so this is an essential read for career-oriented people who are a little shy or are rusty at communicating. Not knowing how to make diplomatic small talk in this world is like showing up to work everyday wearing a HITLER WAS FRAMED t-shirt. The people who have natural social skills don't appreciate the fact that good social skills are taught. They're taught by parents, they're taught by friends, and some people just have to teach themselves. This book is pretty damn good for those people.

332 of 352 people found the following review helpful.

confidence 101

By The Zandman

I use to be so incredibly shy that I didn't even want to leave my house. At one point my father died and I realized my own mortality and decided to go out and become a better person and to get over my shyness. I bought a few books on confidence building and books on how to hold conversations with people. I had very bad friends who put me down and who were completely selfish. I just had bad company.

This book helped me so much in understanding how to hold a conversation with people. Leil Lowndes is a great writer and she really understands what it takes to become more confident in your conversation and in yourself as a person.

Could you use this to be phony and superficial? Yup, but that's up to your personality and what you wish to take from this book. I decided to use this to be able to understand how to hold conversations with people and know how to create relationships. I used this one technique called the flooding smile and that as well as a few other techniques from this book and I'm now dating this beautiful girl and have a few new friends who are positive and make me feel good about myself. I bought this and the other books by Leil Lowndes. I'd definitely consider this book as one of my Meccas as well as a few other books.

122 of 132 people found the following review helpful.

How to socialize more smoothly

By Jordan Bell

The 92 tricks in this book are techniques for making yourself more pleasant to talk to. People need the lubrication of small talk and etiquette for dealing with each other. Much of our interaction with each other is fairly shallow, but this shallow interaction is helpful for getting to the deeper interaction. Indeed, this book gives techniques for fairly shallow interaction between people, but knowing how to be good at shallow interaction gives you a larger number of people than you would have otherwise who are comfortable with you, with whom you can then have deeper interactions. "You see, small talk is not about facts or words. It's about music, about melody. Small talk is about putting people at ease. It's about making comforting noises together like cats purring, children humming, or groups chanting. You must first match your listener's mood." (p. 48) What I took away from this book is a greater respect for social graces.

The five top tricks that I want to remember are: look at someone for a moment before breaking into a smile (to make them feel that the smile is a response to them in particular, rather than something that's always pasted on your face); hang by your teeth posture (it seems like a good way to remember what good posture is supposed to look like); match the energy level of your conversation partner; when asked where you're from or what you do, give some story to make it interesting rather than merely giving a naked city or job; regularly scramble your life (do something you'd never dream of doing, to get a broad base of experiences that will

give you something in common with a larger number of people).

See all 420 customer reviews...

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